

Writing a DEP Cybersecurity proposal

**Tips & Tricks** 

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### **Overview**

- Horizon Europe vs. Digital Europe (Cyber) calls
- DEP Cybersecurity
  - General comments
  - Criterion 1. RELEVANCE
  - Criterion 2. IMPLEMENTATION
  - Criterion 3. IMPACT
  - Projects at tie



#### Horizon vs. Digital Europe Cyber calls (non exhaustive list)

Proposal Item	Horizon	DEP
Objective	Research / Innovation	Uptake and Deployment
Main Type of action (funding rate)	RIA (100%) IA (70% / 100%) CSA (100%)	Simple (50%) SME support action (50%/75%) CSA (100%) FSTP (up to 100%)
Pre-financing rate	variable	Usually 80%
Consortium composition	Minim 3 beneficiaries from 3 eligible countries	Mono-beneficiaries allowed
Geographic coverage		Security restrictions apply
Evaluation criteria	Excellence / Impact / Quality and efficiency of Implementation	Relevance / Implementation / Impact
Exploitation plan	Yes (IA action)	Yes

## **DEP Cybersecurity - General**

#### Check the specific requirements of the <u>call</u> and of the <u>topic</u>

- Subject in scope of the Call & Topic
- Eligibility of participants (country, type of beneficiary)
- Security restrictions (Article 12(5) / 12(6))
  - Ownership Control Declaration mandatory;
  - Country restrictions for subcontracting;
  - Country restrictions for eligible costs
  - IPR restrictions

guidance-participation-in-dep-he-edf-cef-dig-restrictedcalls\_dep-he-edf-cef-dig\_en.pdf (europa.eu)

- Page limit for part B (70 pages except 50 pages for CSA)
- Costs of equipment (depreciation, full cost)
- Mandatory requirements for deliverables (ex. communication, dissemination & exploitation – month 6)
- Annexes

#### Do not repeat ad-litteram what is contained in the Call document. Tell your story!



Admissible Eligible Original

## **Criterion 1. RELEVANCE**

Aspects to be taken into account (Items 3 and 4 may not be applicable to all topics see call document):

#### **1.** Alignment with the objectives and activities as described in the Call document:

- <u>Proposal in line with the call objectives</u>
- <u>Proposal's objectives</u> clearly defined, justified/demonstrated, aligned with the objectives of the specific topic, with relevant measurable KPIs and target values
- **3.** Extent to which the project would reinforce and secure the digital technology supply chain in the EU
- Sufficiently described
- Not checked for all topics

# **2.** Contribution to long-term policy objectives, relevant policies and strategies, and synergies with activities at European and national level:

- Sufficiently explained and substantiated
- Provide clear references to specific initiatives in terms of synergies and don't stay general

## **4.** Extent to which the project can overcome financial obstacles such as the lack of market finance

• Not checked for all topics



**Aligned Clear Explained References** 

## **Criterion 2. IMPLEMENTATION (1/2)**

#### Aspects to be taken into account:

#### 1 - Maturity of the project

- Ensure the right maturity of the proposal with respect to the requirements of the call; maturity can touch upon tools, technology, and services, the experience of partners, standards, etc.
- Provide details on the involvement of the beneficiaries in the actions, the advancement compared to the current state of the art, and the topics to be addressed

3 - Capacity of the applicants, and when applicable the consortium as a whole, to carry out the proposed work

- Description of the consortium participants
- Sufficient information on the background and specific expertise of team members
- Adequate experience to be sufficiently demonstrated (eg. List of previous projects relevant to the topic)
- By the time of the submission, all entities participating in a proposal should be fully operational



## **Criterion 2. IMPLEMENTATION (2/2)**

#### 2 - Soundness of the implementation plan and efficient use of resources

- <u>Implementation plan</u> clearly define the expected scope of the work and its connection to the objectives
- <u>Work plan</u> provide sufficient explanation about
  - the rationale of each WP,
  - the work to be performed within each WP,
  - the connection between the different WPs,
  - how the activities outlined in the WPs will contribute to achieving the proposal's goal
- <u>Tasks</u>
  - if addressing testing and deployment provide info on where deployment will take place
  - For proposals including FSTP activities, they should better define a concrete and feasible timeline.
- <u>KPIs</u> relevant, well defined (including the baseline, connection to the objectives), including a progress evaluation methodology and quality assurance; best KPIs are quantitative and measurable.

- <u>Milestones</u> scheduled over the duration of the project (and not at the end), with enough time for evaluation and corrective measures; avoid setting too many / too specific.
- <u>Deliverables</u> provide detailed descriptions and always pay attention to potential requirements in the Call document
- <u>Use of resources</u> realistic and detailed allocation per WP per partner, both in terms of workload but also of competencies required
- Make sure the Gantt chart provides a proper and logical sequencing of activities.
- <u>Risks</u> describe impact and likelihood; provide clear mitigation strategies



## **Criterion 3. IMPACT**

#### Aspects to be taken into account:

1 - Extent to which the project will achieve the expected outcomes and deliverables referred to in the call for proposals and, where relevant, the plans to disseminate and communicate project achievements

- elaborate clearly the scale and significance, make clear how the project intends to improve with respect to current baselines.
- KPIs well defined (clear baseline, aligned to the project goals, ambitious)
- target audience, key messages, communication channels - well identified and defined; tailored to identified wider audience; credible and ambitious dissemination strategy

2 - Extent to which the project will strengthen competitiveness and bring important benefits for society

• provide concrete examples and sufficient details

IMPACT criterion will be considered in case of ties after RELEVANCE



Scale Impact Audience Impact

## **Projects at tie**

The priority order will be given by (in this succession – check call text):

- 1. Focus on a **theme** that is not otherwise covered by higher ranked proposals (check the Scope area per topic)
- 2. Score on Relevance, then on Impact, and after on Implementation
- 3. The overall proposal **portfolio** and the creation of positive **synergies** between proposals
- 4. The balanced spread of **geographical** and **thematic coverage**



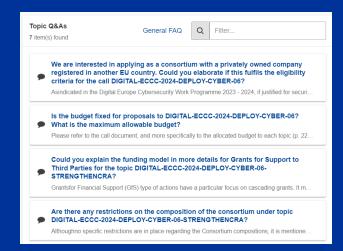
## **Questions?**

- 1. Your NCC
- 2. Funding and Tender portal

#### General FAQ [link];

EU F&T Portal		
Frequently Asked Questions (FAQ)		
For questions related to specific calls or topics, please refer to the Topic Q&A section on the topic pages (search for the appropriate topic)		
Filters		
Quick search		
Select Q		
Match whole words only		
Туре 🗸		
Programming period V		
Digital Europe Programme (DIGITAL) 🗸 🗸		
Active 🗸		

#### Topic Q&A [example link]







#### Proposals should be

Admissible Eligible Original Aligned Clear Explained References Maturity Added-value State-of-the-art Experience Logic Interlinked Balanced Controllable Measurable Complete

Scale Impact Audience Impact

Eligible Clear Convincing Complete



## **Keep in touch**









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Thank you!

Europe digitally secured