# Bridging the Gap between Cybersecurity Industry Needs and Tertiary Education Graduates Skills

Anna Felkner

Cybersecurity Research and Development Division, NASK



#### The most important competences

| Transversal competences      | Professional competences                                    |
|------------------------------|---|
| critical thinking            | security risk assessment                                    |
| ethical thinking             | risk prevention management                                  |
| strategic thinking           | knowledge of vulnerabilities and exploits of systems        |
| holistic thinking            | understanding of secure web communications and technologies |
| creativity                   | understanding of system logic                               |
| problem solving              | ability to write script or code                             |
| teamwork                     | knowledge of network security                               |
| interdisciplinary thinking   | knowledge of operating systems security                     |
| business knowledge           | knowledge of mobile and IoT security                        |
| lifelong learning            | knowledge of cloud computing security                       |
| oral communication skills    |   |
| written communication skills |   |
| handling complexity          |   |
| open mindedness              |   |

https://is3coalition.org/docs/study-report-is3c-cybersecurity-skills-gap/



# Bridging the Gap between Cybersecurity Industry Needs and Tertiary Education Graduates Skills

- > There is a clear gap between what business expects and what higher education gives
- > Gaps related to professional and transversal competences
- Respondents from business industry placed approximately 10% more importance on both transversal and professional skills than the education sector

#### Recommendations:

- Improve education and training
- 2. Back to basics
- 3. Raise awareness of the importance of cybersecurity at all levels of education
- 4. Improve collaboration between industry and education
- 5. Boost diversity
- 6. Upgrade recruitment procedures
- 7. Scale up knowledge-sharing and good practice

https://is3coalition.org/docs/study-report-is3c-cybersecurity-skills-gap/



# Bridging the Gap between Cybersecurity Industry Needs and Tertiary Education Graduates Skills

#### Pluses:

- both the industry-business and education sectors worldwide recognize the existence of the competence gap and express similar opinions about the core competences
- both universities and business see the need to propose different kinds of solutions to fill this gap

#### Proposals:

- industry-business sector: training
- education sector: collaboration and experience exchange with industry, in order to be able to build realistic forward-looking learning programmes

https://is3coalition.org/docs/study-report-is3c-cybersecurity-skills-gap/



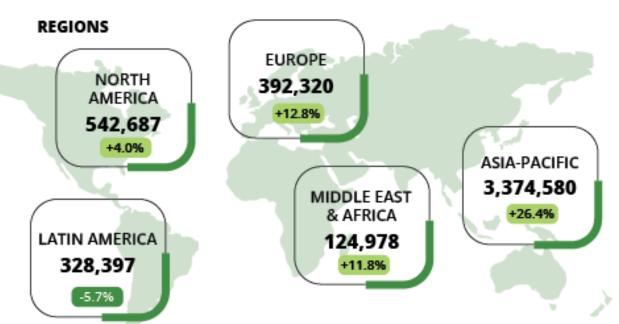
# ISC2 2024 Cybersecurity Workforce Study

This year, the workforce gap was 4,762,963 people.

GURE 3

2024 Global Cybersecurity Workforce Gap

4,762,963 +19.1% YoY



64% of respondents believe that skills gaps have a more significant negative impact than a staffing shortage.

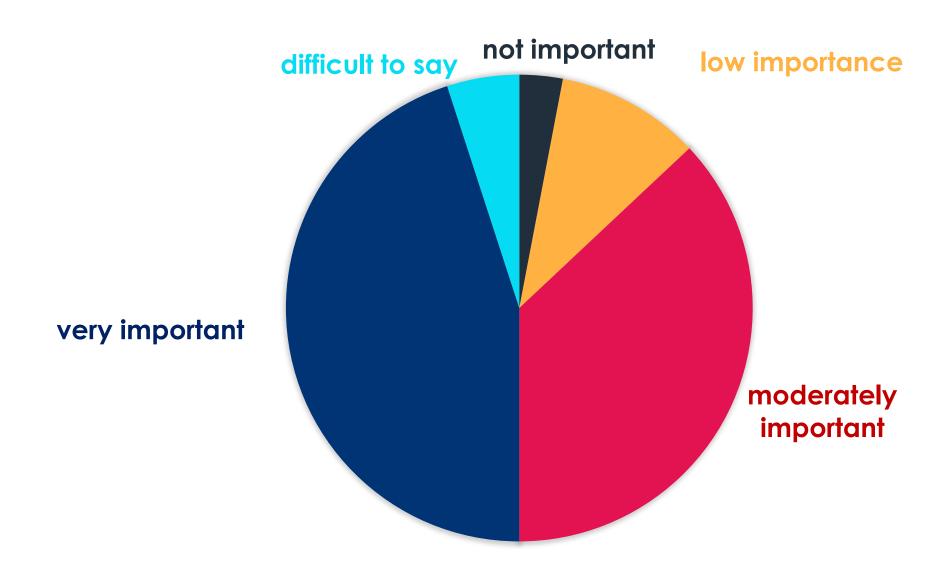
https://www.isc2.org/Insights/2024/10/ISC2-2024-Cybersecurity-Workforce-Study



#### Transversal competences

82% - very important or moderately important

- lifelong learning
- critical thinking





#### Professional competences

89% - very important or moderately important

- knowledge of vulnerabilities and exploits of systems
- understanding of system logic









assessing the impact of a given action further than one step ahead



"nit-pick", trying to spoil, substandard actions



elementary knowledge of psychology



analytical thinking, analysis of information



search for information



curiosity



synthesis of information (inference)



discernment in various topics and general knowledge









assessing the impact of a given action further than one step ahead



"nit-pick", trying to spoil, substandard actions



elementary knowledge of psychology



analytical thinking, analysis of information



search for information



curiosity



synthesis of information (inference)



discernment in various topics and general knowledge









assessing the impact of a given action further than one step ahead



"nit-pick", trying to spoil, substandard actions



elementary knowledge of psychology



analytical thinking, analysis of information



search for information



curiosity



synthesis of information (inference)



discernment in various topics and general knowledge











"nit-pick", trying to spoil, substandard actions



elementary knowledge of psychology



analytical thinking, analysis of information



search for information



curiosity



synthesis of information (inference)



discernment in various topics and general knowledge









assessing the impact of a given action further than one step ahead



"nit-pick", trying to spoil, substandard actions



elementary knowledge of psychology



analytical thinking, analysis of information



search for information



curiosity



synthesis of information (inference)



discernment in various topics and general knowledge









assessing the impact of a given action further than one step ahead



"nit-pick", trying to spoil, substandard actions



elementary knowledge of psychology



analytical thinking, analysis of information



search for information



curiosity



synthesis of information (inference)



discernment in various topics and general knowledge









assessing the impact of a given action further than one step ahead



"nit-pick", trying to spoil, substandard actions



elementary knowledge of psychology



analytical thinking, analysis of information



search for information



curiosity



synthesis of information (inference)



discernment in various topics and general knowledge









assessing the impact of a given action further than one step ahead



"nit-pick", trying to spoil, substandard actions



elementary knowledge of psychology



analytical thinking, analysis of information



search for information



curiosity



synthesis of information (inference)



discernment in various topics and general knowledge









assessing the impact of a given action further than one step ahead



"nit-pick", trying to spoil, substandard actions



elementary knowledge of psychology



analytical thinking, analysis of information



search for information



curiosity



synthesis of information (inference)



discernment in various topics and general knowledge











"nit-pick", trying to spoil, substandard actions



elementary knowledge of psychology



analytical thinking, analysis of information



search for information



curiosity



synthesis of information (inference)



discernment in various topics and general knowledge





#### Competence gaps

#### Lack of:

- > the ability to go above and beyond
- responsibility/commitment to the objectives of the activities undertaken
- knowledge of tools used in cybersecurity
- > more detailed technical knowledge of aspects of cybersecurity in networks
- defensive side of cybersecurity
- practical application of AI
- project and process management
- practical knowledge/practical use of tools
- > the ability to assess the situation by looking at the problem more broadly



# How serious a problem is this for your organization?

discourages recruitment of young graduates

long time to implement the employee

significant

large

quite large

huge

serious

very large



#### The most difficult roles to fill

- > penetration tester
- > cybersecurity manager
- > network engineer
- > information security architect
- > cybersecurity researcher
- > application security tester
- > incident handling specialist
- > malware analyst
- > IT technology auditor



#### The most difficult roles to fill

- > penetration tester
- > cybersecurity manager
- > network engineer
- > information security architect
- > cybersecurity researcher
- > application security tester
- > incident handling specialist
- malware analyst
- > IT technology auditor



#### Why exactly these?

#### They:

- > demand the most creativity and a lot of cross-cutting knowledge in many fields
- > require comprehensive preparation and extensive (diverse) practice
- > small pool of candidates (pentester, malware analyst)
- > level of knowledge too low/lack of experienced people



#### **Best practices**

- knowledge sharing
  - information exchange channel
  - knowledge base
  - > discussion club
  - > invited seminars
  - > cooperation with other teams
  - > organization of inter-team meetings
- external and internal training
  - > technical
  - > developing creativity
  - > training plans tailored to individual needs
  - > widespread access to e-learning platforms
- > encouraging young employees to increase commitment, independence
- rewarding employees who excel
- temporary work in other cybersecurity roles
- cyclical evaluations



#### Best practices

- knowledge sharing
  - > information exchange channel
  - knowledge base
  - > discussion club
  - > invited seminars
  - > cooperation with other teams
  - organization of inter-team meetings
- external and internal training
  - > technical
  - > developing creativity
  - > training plans tailored to individual needs
  - widespread access to e-learning platforms
- > encouraging young employees to increase commitment, independence
- rewarding employees who excel
- temporary work in other cybersecurity roles
- cyclical evaluations



#### Best practices

- knowledge sharing
  - > information exchange channel
  - knowledge base
  - > discussion club
  - > invited seminars
  - > cooperation with other teams
  - organization of inter-team meetings
- external and internal training
  - > technical
  - > developing creativity
  - > training plans tailored to individual needs
  - > widespread access to e-learning platforms
- > encouraging young employees to increase commitment, independence
- rewarding employees who excel
- temporary work in other cybersecurity roles
- cyclical evaluations



#### **Proposed solutions**

- > practice
  - > simulating real-life events
  - > presentations of real cases conducted by employers at universities
  - > including extensive practical scenarios
  - compulsory apprenticeships
- > collaboration between universities and employers in the context of shaping study programs
- > prerequisite competency tests
- > competitive salaries
- > increased emphasis on active student participation in the cybersecurity environment
  - > tracking publicly available sources of information
  - > use of open training tools (hack the box, etc.)
  - > participation in open source projects to holistically understand the state of the industry



#### **Proposed solutions**

- > practice
  - > simulating real-life events
  - > presentations of real cases conducted by employers at universities
  - > including extensive practical scenarios
  - compulsory apprenticeships
- > collaboration between universities and employers in the context of shaping study programs
- prerequisite competency tests
- > competitive salaries
- > increased emphasis on active student participation in the cybersecurity environment
  - > tracking publicly available sources of information
  - > use of open training tools (hack the box, etc.)
  - > participation in open source projects to holistically understand the state of the industry



#### **Proposed solutions**

- practice
  - > simulating real-life events
  - > presentations of real cases conducted by employers at universities
  - > including extensive practical scenarios
  - compulsory apprenticeships
- > collaboration between universities and employers in the context of shaping study programs
- > prerequisite competency tests
- > competitive salaries
- > increased emphasis on active student participation in the cybersecurity environment
  - tracking publicly available sources of information
  - > use of open training tools (hack the box, etc.)
  - > participation in open source projects to holistically understand the state of the industry



#### Thank you!

Anna Felkner, NASK

Anna.Felkner@nask.pl

$$= \frac{\partial}{\partial x} \sum_{i=1}^{n} (x_{i}(x_{i}) + x_{i}(x_{i})) = \frac{\partial}{\partial x} \sum_{i=1}^{n} (x_{i}(x_{i}) + x_{i}(x_{i}) = \frac{\partial}{\partial x} \sum_{i=1}^{n} (x_{i}(x_{i}) + x_{i}(x_{i})) = \frac{\partial}{\partial x} \sum_{i=1}^{n} (x_{i}(x_{i}) + x_{i}(x$$



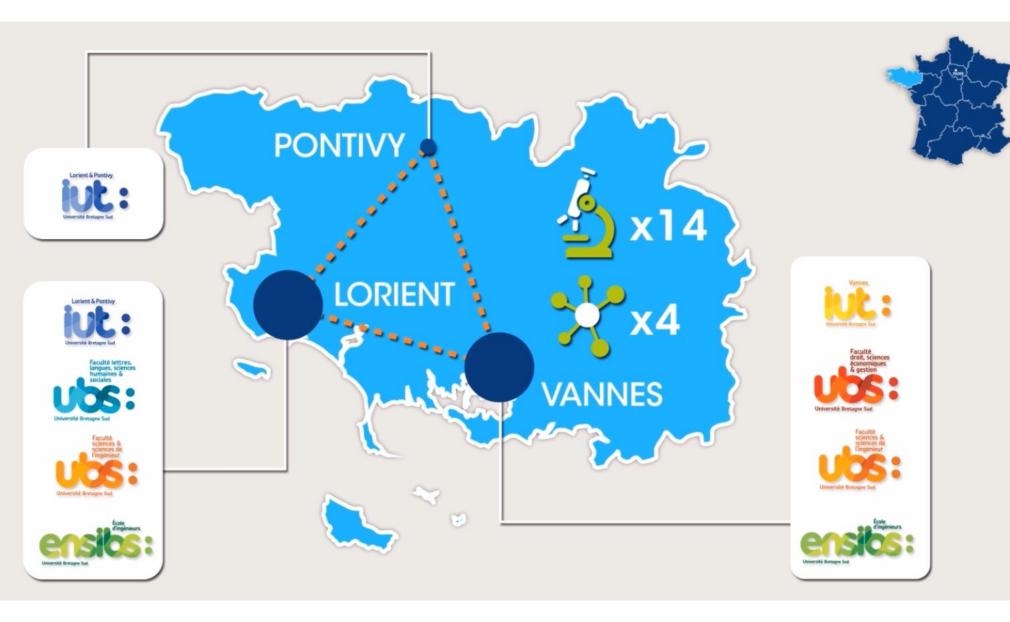
#### **Presentation**

#### **Educational Curricula Alignement** to Market Needs

From Student to Job in Cyber: switching Education Programs to Skill Blocks - Deciphering how French higher educational institutions are restructuring the courses based on demand for cyber security jobs



**November 6, 2024** 









#### Industry of the future



#### **Environment & Health**





#### **General overview**

- RESEARCH (since 2015)
  - Applied research and federation of 5 laboratories
  - Transdisciplinarity



# **Cyber Research**

# Our philosophy: Secure by design 6 focuses

- Embedded systems & IOT
- Industrial cybersecurity
- Socio-technical systems of systems
- Big data & intrusion detection in massive data streams
- Human factor
- Cyberdefence
  - + Cybersecurity Chair for Large Public Events



#### **General overview**

- CYBER CRISIS MANAGEMENT TRAINING
  - Cyber Range Methodology & scenarios
  - O PCA & PRA (continuity plan / recovery plan)
  - Hybrid Simulation + industrial plateform
- TERRITORY LINKAGE AROUND INNOVATION

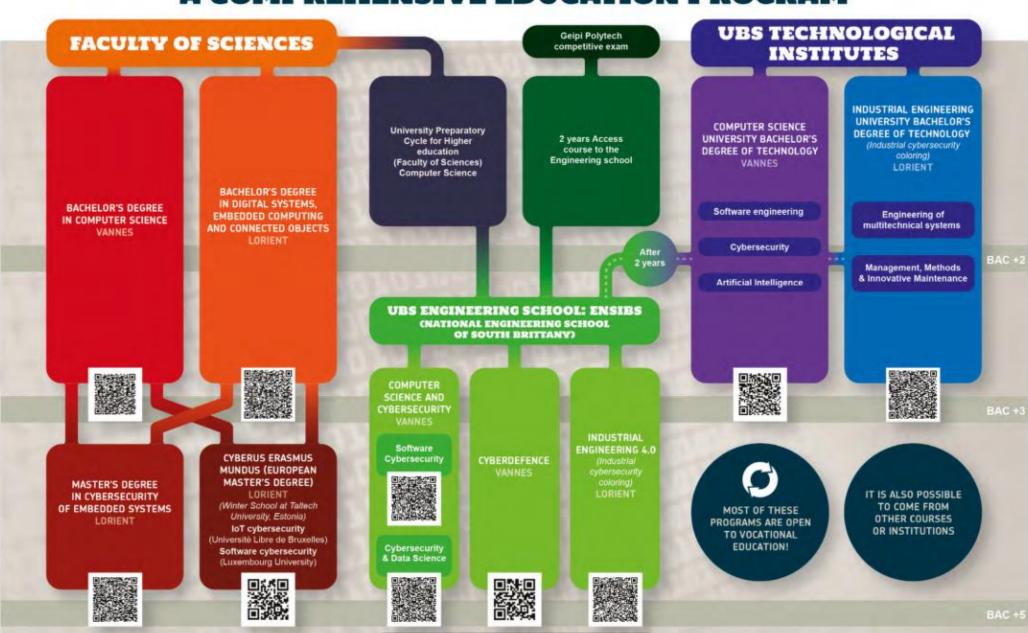


#### **General overview**

- EDUCATION (since 2013)
  - Continuum from completion of high school up to post-doctorate
    (1000 students / New Cyber and DataScience Campus in 2026)
  - Coverage of a wide spectrum of cyber : Software (Cyberdefence, software vulnerabilities...) & Hardware (embedded systems, IOT, ICS...)
  - ANSSI labelling and EU recognition
  - **Overal training**
  - o Tripartite Cooperations/Co-Training&Co-Evaluation
  - Continuing education / professional training (« University Diplomas ») Reskilling/Upskilling
  - Students come from all over France and the World (25 nationalities Cyberus Erasmus Mundus)
  - Only 10-15% Women
  - All the students find a job after university
  - $\circ$  20-30% go to State Agencies or Cyber Command as a first Professional experience
  - o First salary (Engineers School) ~ 40k€ (up to 80 k€) per year
  - Some have created their own businesses
  - No PhD student has yet created his own business



#### A COMPREHENSIVE EDUCATION PROGRAM



I can continue with a PhD (bac+8 and beyond)

#### Some highlights

- Emphasis on projects and internships
- International mobility & Language training
- From education programs to skill blocks Cyberskills matrix



# **Cyber Skills Matrix**

https://wiki.campuscyber.fr/imag es/1/19/Matricecomp metiers connexes.pdf

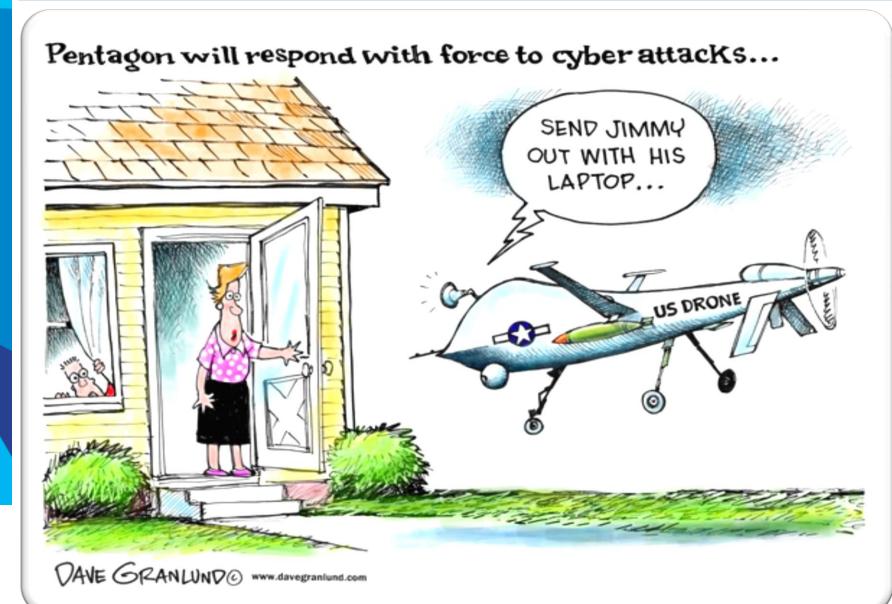


#### Some highlights

- · Emphasis on projects and internships
- · International mobility & Language training
- From education programs to skill blocks Cyberskills matrix
  - Approaching professions through skills
  - Grouping jobs not by function but by skills needed for their proper execution
  - o Facilitate access and adaptation to a targeted profession
  - View to employability, enabling employees to be flexible and evolve throughout their working lives
- Education vs. Certification ?
- Evolution Cybersecurity skills # Technology skills
  - o Sometimes an engineer, sometimes a lawyer
  - Example, convergence CISO & DPO
  - « General practitioner » (Cyberdefence branch) or specialist? (No need to be an expert to manage a company's cyber policy or to ensure compliance)
  - Soft skills (leadership, teamwork, communication...)
  - Pentester or Ethical hacker ~5% of the job market and more and more automated through AI
- How to take into account the evolving nature of the threat



# **QUESTIONS?**





#### **Jack NOEL**

# Cybersecurity Innovation Engineer Coordinator Cyber:UBS

+ 33 (0)6 66 99 38 05

jack.noel@univ-ubs.fr

